



*Detached Houses - Vancouver Westside  
1st Qtr - Jan 1st to Mar 31st 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$700,000	\$799,999	8	8	100%	0	0%	\$6,763	101%	31	166
\$800,000	\$999,999	33	30	91%	3	9%	\$14,857	102%	19	125
\$1,000,000	\$1,499,999	157	143	91%	14	9%	-\$11,673	99%	30	140
\$1,500,000	\$1,749,999	56	50	89%	6	11%	-\$7,540	100%	22	139
\$1,750,000	\$1,999,999	66	59	89%	7	11%	-\$39,372	98%	28	140
\$2,000,000	\$2,999,999	62	55	89%	7	11%	-\$107,730	95%	53	169
\$3,000,000	\$15,000,000	39	27	69%	12	31%	-\$276,037	88%	58	196
<b><i>Totals</i></b>		<b><i>421</i></b>	<b><i>372</i></b>	<b><i>88%</i></b>	<b><i>49</i></b>	<b><i>12%</i></b>	<b><i>-\$60,105</i></b>	<b><i>97%</i></b>	<b><i>34</i></b>	<b><i>153</i></b>

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*Detached Houses - Vancouver Westside  
2nd Qtr - Apr 1st to Jun 30th 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	1	1	100%	0	0%	-\$4,000	99%	90	126
\$600,000	\$699,999	2	2	100%	0	0%	-\$17,500	97%	64	298
\$700,000	\$799,999	7	6	86%	1	14%	-\$9,167	98%	27	157
\$800,000	\$999,999	36	32	89%	4	11%	-\$16,258	98%	26	115
\$1,000,000	\$1,499,999	167	139	83%	28	17%	-\$22,913	98%	25	119
\$1,500,000	\$1,749,999	64	46	72%	18	28%	-\$37,334	98%	23	126
\$1,750,000	\$1,999,999	57	37	65%	20	35%	-\$63,097	97%	21	113
\$2,000,000	\$2,999,999	86	64	74%	22	26%	-\$128,328	95%	28	141
\$3,000,000	\$15,000,000	49	29	59%	20	41%	-\$443,970	91%	58	193
<b>Totals</b>		<b>469</b>	<b>356</b>	<b>81%</b>	<b>113</b>	<b>19%</b>	<b>-\$82,507</b>	<b>97%</b>	<b>40</b>	<b>154</b>

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*Detached Houses - Vancouver Westside  
YTD - Jan 1 to Jun 30 2008*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	1	1	100%	0	0%	-\$4,000	99%	90	126
\$600,000	\$699,999	2	2	100%	0	0%	-\$17,500	97%	64	298
\$700,000	\$799,999	15	14	93%	1	7%	-\$64	100%	30	162
\$800,000	\$999,999	70	63	90%	7	10%	-\$1,803	100%	23	120
\$1,000,000	\$1,499,999	325	282	87%	43	13%	-\$17,192	98%	27	129
\$1,500,000	\$1,749,999	120	96	80%	24	20%	-\$21,816	99%	22	132
\$1,750,000	\$1,999,999	124	97	78%	27	22%	-\$48,325	98%	25	128
\$2,000,000	\$2,999,999	148	119	80%	29	20%	-\$118,808	95%	38	153
\$3,000,000	\$15,000,000	90	58	64%	32	36%	-\$368,071	90%	57	193
<b>Totals</b>		<b>895</b>	<b>732</b>	<b>86%</b>	<b>163</b>	<b>14%</b>	<b>-\$66,398</b>	<b>97%</b>	<b>42</b>	<b>160</b>

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