



*Detached Houses - Vancouver Westside
1st Quarter 2007 (Jan to Mar)*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	3	2	67%	1	33%	\$10,505	105%	39	111
\$600,000	\$699,999	8	8	100%	0	0%	-\$16,375	98%	50	189
\$700,000	\$799,999	22	22	100%	0	0%	-\$2,723	100%	37	159
\$800,000	\$999,999	106	98	92%	8	8%	\$2,589	100%	31	150
\$1,000,000	\$1,499,999	184	159	86%	25	14%	-\$15,535	99%	35	147
\$1,500,000	\$1,749,999	49	45	92%	4	8%	-\$35,060	98%	45	155
\$1,750,000	\$1,999,999	45	38	84%	7	16%	-\$63,934	97%	44	179
\$2,000,000	\$2,999,999	46	38	83%	8	17%	-\$92,063	93%	50	184
\$3,000,000	\$15,000,000	20	15	75%	5	25%	-\$261,467	95%	89	208
Totals		483	425	87%	58	13%	-\$52,674	98%	47	165

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*Detached Houses - Vancouver Westside
2nd Quarter 2007 (Apr to Jun)*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	1	1	100%	0	0%	-\$28,000	95%	11	123
\$600,000	\$699,999	4	4	100%	0	0%	\$7,625	101%	8	169
\$700,000	\$799,999	24	22	92%	2	8%	-\$686	100%	25	141
\$800,000	\$999,999	135	128	95%	7	5%	\$32,975	104%	21	136
\$1,000,000	\$1,499,999	227	214	94%	13	6%	\$21,476	102%	22	136
\$1,500,000	\$1,749,999	78	66	85%	12	15%	-\$3,186	100%	21	135
\$1,750,000	\$1,999,999	59	54	92%	5	8%	-\$33,161	98%	30	153
\$2,000,000	\$2,999,999	87	75	86%	12	14%	-\$61,189	98%	34	161
\$3,000,000	\$15,000,000	34	30	88%	4	12%	-\$276,300	96%	50	199
Totals		649	594	92%	55	8%	-\$37,827	99%	25	150

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*Detached Houses - Vancouver Westside
3rd Quarter 2007 (Jul to Sep)*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	3	1	33%	2	67%	-\$7,000	104%	3	132
\$600,000	\$699,999	6	6	100%	0	0%	-\$11,167	98%	31	151
\$700,000	\$799,999	13	12	92%	1	8%	\$5,958	101%	26	181
\$800,000	\$999,999	78	63	81%	15	19%	\$7,290	101%	29	130
\$1,000,000	\$1,499,999	174	151	87%	23	13%	-\$4,495	99%	27	131
\$1,500,000	\$1,749,999	78	67	86%	11	14%	\$949	100%	31	131
\$1,750,000	\$1,999,999	48	38	79%	10	21%	-\$60,539	97%	34	123
\$2,000,000	\$2,999,999	83	67	81%	16	19%	-\$82,299	97%	39	157
\$3,000,000	\$15,000,000	29	21	72%	8	28%	-\$320,577	91%	37	169
Totals		512	426	79%	86	21%	-\$52,431	99%	29	145

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*Detached Houses - Vancouver Westside
4th Quarter 2007 (Oct to Dec)*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$600,000	\$699,999	4	3	75%	1	25%	-\$8,667	99%	49	174
\$700,000	\$799,999	4	2	50%	2	50%	-\$52,000	98%	19	258
\$800,000	\$999,999	49	40	82%	9	18%	-\$942	99%	31	134
\$1,000,000	\$1,499,999	158	110	70%	48	30%	-\$8,908	98%	28	124
\$1,500,000	\$1,749,999	50	36	72%	14	28%	\$11,972	100%	28	121
\$1,750,000	\$1,999,999	58	38	66%	20	34%	-\$59,850	97%	37	144
\$2,000,000	\$2,999,999	65	42	65%	23	35%	-\$127,071	96%	33	128
\$3,000,000	\$15,000,000	31	13	42%	18	58%	-\$225,154	93%	20	169
<i>Totals</i>		<i>419</i>	<i>284</i>	<i>65%</i>	<i>135</i>	<i>35%</i>	<i>-\$58,827</i>	<i>98%</i>	<i>30</i>	<i>156</i>



*Detached Houses - Vancouver Westside
Jan to Dec 2007*

<i>Minimum Listing</i>	<i>Maximum Listing</i>	<i>Houses Sold-Expired</i>	<i>Real Buyers</i>	<i>Odds of Selling</i>	<i>Qty Expired</i>	<i>Percent Expired</i>	<i>Average SP vs LP</i>	<i>Percent SP vs LP</i>	<i>Average DOM</i>	<i>Listing Term</i>
\$500,000	\$599,999	9	4	44%	5	56%	-\$3,498	100%	15	118
\$600,000	\$699,999	22	21	95%	1	5%	-\$9,214	99%	37	172
\$700,000	\$799,999	63	58	92%	5	8%	-\$1,853	100%	29	163
\$800,000	\$999,999	368	329	89%	39	11%	\$14,882	102%	27	138
\$1,000,000	\$1,499,999	743	634	85%	109	15%	\$737	100%	28	135
\$1,500,000	\$1,749,999	255	214	84%	41	16%	-\$6,044	99%	30	135
\$1,750,000	\$1,999,999	210	168	80%	42	20%	-\$52,351	97%	36	149
\$2,000,000	\$2,999,999	281	222	79%	59	21%	-\$85,309	97%	38	156
\$3,000,000	\$15,000,000	114	79	69%	35	31%	-\$276,837	94%	45	185
<i>Totals</i>		<i>2065</i>	<i>1729</i>	<i>80%</i>	<i>336</i>	<i>20%</i>	<i>-\$46,610</i>	<i>99%</i>	<i>32</i>	<i>150</i>

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